

Kathleen's start in the real estate industry was as a front office clerk at age eighteen. She trained as an assistant loan officer and worked her way up the ranks at a private mortgage company in San Jose, California. In 2001 Kathleen received her California Real Estate Salesperson License. Long hours of open houses, in-person loan application and loan signing services helped her create a list of to-dos for buyers, sellers and the other agents she worked with to cover anything and everything that might be needed to make each process as smooth as possible. Kathleen found that she enjoyed training other agents as much as helping borrowers buy and refinance their homes. She graduated in 2016 with a Bachelor of Fine Arts in Creative Writing and a Master of Science in Entertainment Business in 2017 from Full Sail University. She is on track to graduate in 2022 with a Phd in Higher Education from Regent University. To date, Kathleen has seventeen years of experience in the real estate field, ten years in business management, and eleven years as an educator. She holds certificates in real estate interest and land use, ethics, management and supervision, escrow, trust fund handling, risk management, fair housing, sales comparison techniques and agency.