Port of Los Angeles

The Port of Los Angeles is an independent, self-supporting department of the City of Los Angeles, California. The Port is under the control of a five-member Board of Harbor Commissioners appointed by the Mayor and approved by the City Council and is administered by an executive director.

### CARGO STATISTICS

<table>
<thead>
<tr>
<th>Description</th>
<th>CY 2011</th>
<th>CY 2010</th>
</tr>
</thead>
<tbody>
<tr>
<td>Automiles Handled</td>
<td>195,643</td>
<td>150,233</td>
</tr>
<tr>
<td>Cargo Tonnage (MMRT)</td>
<td>158.2</td>
<td>157.8</td>
</tr>
<tr>
<td>Cargo Value</td>
<td>$273.0</td>
<td>$236.4</td>
</tr>
<tr>
<td>Container Volume (TEUs)</td>
<td>7.9</td>
<td>7.8</td>
</tr>
<tr>
<td>Container Volume Ranking</td>
<td>1st busiest</td>
<td>16th busiest</td>
</tr>
</tbody>
</table>

### TRADE STATISTICS

<table>
<thead>
<tr>
<th>Description</th>
<th>CY 2011</th>
<th>CY 2010</th>
</tr>
</thead>
<tbody>
<tr>
<td>Top Containerized Imports</td>
<td>Furniture – 392,278</td>
<td></td>
</tr>
<tr>
<td>Top five, in TEU, CY 2011</td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>Automobile Parts – 376,117</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Apparel – 338,572</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Electronic Products – 237,807</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Footwear – 158,854</td>
<td></td>
</tr>
<tr>
<td>Top Containerized Exports</td>
<td>Wastepaper – 299,165</td>
<td></td>
</tr>
<tr>
<td>Top five, in TEU, CY 2011</td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>Scrap Metal – 233,035</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Animal Feeds – 196,073</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Cotton – 103,242</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Resins – 83,979</td>
<td></td>
</tr>
<tr>
<td>Top Trading Partners</td>
<td>China – $110.5 billion</td>
<td></td>
</tr>
<tr>
<td>Top five, in Cargo Value, CY 2010</td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>Japan – $29.4 billion</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Taiwan – $8.3 billion</td>
<td></td>
</tr>
<tr>
<td></td>
<td>South Korea – $7.6 billion</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Vietnam – $6.4 billion</td>
<td></td>
</tr>
</tbody>
</table>

### FINANCIAL STATISTICS

<table>
<thead>
<tr>
<th>Description</th>
<th>FY 2011</th>
<th>FY 2010</th>
</tr>
</thead>
<tbody>
<tr>
<td>Net Income</td>
<td>$96.1 million</td>
<td>$88.2 million</td>
</tr>
<tr>
<td>Total Operating Revenue</td>
<td>$400.5 million</td>
<td>$406.8 million</td>
</tr>
</tbody>
</table>

### Economic Impacts

<table>
<thead>
<tr>
<th>Description</th>
<th>Details</th>
</tr>
</thead>
<tbody>
<tr>
<td>Employment (Direct)</td>
<td>989 authorized positions at the City of Los Angeles Harbor Department (FY 2012)</td>
</tr>
<tr>
<td>Employment (Related)</td>
<td>896,000 jobs throughout the Region</td>
</tr>
<tr>
<td>1.2 million throughout California</td>
<td></td>
</tr>
<tr>
<td>3.6 million jobs throughout the U.S.</td>
<td></td>
</tr>
<tr>
<td>Market Share of Total Loaded TEUs</td>
<td>20.0% Nationwide</td>
</tr>
<tr>
<td>Imports/Exports, CY 2011 [Source: MARAD]</td>
<td></td>
</tr>
<tr>
<td>State and Local Tax Revenue</td>
<td>$6 billion throughout California; $23 billion throughout the U.S.</td>
</tr>
<tr>
<td>Value of Trade to the Economy</td>
<td>$63 billion throughout California; $260 billion throughout the U.S.</td>
</tr>
</tbody>
</table>