

# Career & Education Options in

# Global Trade & Logistics

RÉPUBLIQUE  
FRANÇAISE  
PARIS  
AÉROPORT  
CHARLES-DE-GAULLE  
25 MAI 2011

東京  
TOKYO  
08.05.2011  
HANEDA INTERNATIONAL AIRPORT

香港  
HONG KONG  
2.05.2015  
CHECK LAP AIR AIRPORT

COMMONWEALTH OF AUSTRALIA  
NEW SOUTH WALES  
20 MAY  
2011  
SYDNEY  
KINGSFORD SMITH INTERNATIONAL AIRPORT

UNITED STATES  
CALIFORNIA  
07.05.2011  
LOS ANGELES  
INTERNATIONAL AIRPORT  
OF AMERICA

UNITED KINGDOM OF GREAT BRITAIN  
AND NORTHERN IRELAND  
15 MAY 2011  
LONDON HEATHROW  
AIRPORT



CALIFORNIA COMMUNITY COLLEGES  
**Doing What MATTERS™**  
FOR GLOBAL TRADE AND LOGISTICS

Interested in an **Exciting Career**  
*that includes* **Travel,**  
*learning* **New Cultures**  
*and* **Languages?**

# Global Trade & Logistics May Be For You!

## Top 6 In-Demand Occupations in Global Trade & Logistics\*

*Positions earn an average of \$14/hr. to \$25/hr.*

### **Logistics Specialists/Coordinators**

Coordinate the shipping, receiving and transfer of products and materials internationally.

### **Regulatory/Compliance Specialist** (entry level)

Responsible for ensuring that the imports and exports of a company are in compliance with various federal and international regulatory laws.

### **Global Sourcing or Procurement Specialists/Coordinators**

Assist procurement manager in seeking out sources of raw materials, products and services globally that the company requires for its operations.

### **Customer Service Representatives**

Interact with customers to provide information in response to inquiries about products and services and to handle and resolve complaints.

### **International Sales Representatives/Associates**

Sell goods or services to clients outside of his/her own country.

### **International Marketing Coordinators**

Assist with the international marketing efforts for a particular brand, product or service.

*\*Global Trade and Logistics Employer Survey Results, Los Angeles.  
Centers of Excellence, 2014*



**LA is  
the place  
to be!**

Los Angeles is North America's largest international trade hub! Not only is LAX the largest origin and destination airport in the world, Los Angeles and Long Beach rank as the nation's largest seaports, together handling over 40 percent of the imported containerized cargo entering the US. With so much vibrant trade activity, Southern California creates and provides hundreds of thousands of international jobs.



## Government & Public Administration

- Foreign Services
- Consular Affairs
- Economic Affairs
- Political Affairs
- Public Diplomacy
- Customs Brokerage

## Technology

- eCommerce
- Inventory Management
- Warehouse Management
- Automated/Robotic Management
- Transportation Planning
- Material Requirement Planning

## Manufacturing & Distribution

- Global Supply Chain Management
  - Shipping & Receiving
  - Warehousing

## Finance

- International Banking
- International Accounting
- International Insurance Services
- International Investment

# Global Trade & Logistics

## International Business

## Marketing & Sales

- International Public Relations
  - International Marketing
- International Customer Service
  - International Sales
  - Sales Management
- Buying & Merchandising

## Distribution & Logistics

- Customs Brokerage
- Freight Forwarding
  - Truck Driving
- Distribution Project Management
  - Global Import/Export
- Entrepreneurial Logistics

## Business Management

- International Human Resource Management
  - International Financial Management
  - International Business Analysis
- International Corporate Management
  - Global Entrepreneurship
  - Global Studies

**Earn college credits while you're in high school for free!**

Talk to your counselor to learn how you can take classes online or at your local community college.

# Associate degree & certificate programs in Global Trade & Logistics

## 1 Cerritos College

- International Business Associate of Arts Degree
  - International Business Certificate of Achievement
- Cindy Moriarty, Instructional Dean of Business Education Division / (562) 860-2451 x2707 / cmoriarty@cerritos.edu / www.cerritos.edu



## 2 East Los Angeles College

- Technology & Logistics Associate of Science Degree
  - Technology & Logistics Skills Certificate (Levels 1 & 2)
  - Logistics Material Handling Certification
  - Leadership in Global Logistics Certification
  - Certificate of Achievement in Technology & Logistics
- Elaine Shibata, Chair of Computer Applications & Office Technologies Dept. / (323) 265-8954 / shibatey@elac.edu
- Certificate of Achievement for Transfer - International Business 1,2,3,4
  - Certificate of Logistics, Movement, & Import/Export Documentation Procedures
- Domenick Miretti, Chair of Anthropology, Geography & Geology Dept. / (323) 265-8837 / mirettidf@elac.edu / www.elac.edu



## 3 Glendale Community College

- International Business Associate of Science Degree
  - International Business Certificate of Achievement
- Rory Schlueter, Chair of Business Dept. / (818) 240-1000 x5886 / rschluet@glendale.edu / www.glendale.edu



## 4 Long Beach City College

- Associate of Arts Business-International Business Concentration
  - International Business Certificate of Achievement
  - International Business Certificate of Accomplishment
  - Logistics Certificate of Accomplishment
- Myke McMullen, Head of International Business Dept. / (562) 938-4941 / mmcmullen@lbcc.edu / www.lbcc.edu



## 5 Los Angeles Harbor College

- Transfer in Global Logistics Associate of Arts Degree
  - Skill Certificate in Supply-Chain Management
- Stan Sandell, Chair of Business Division / (310) 233-4181 / sandelsc@lahc.edu / www.lahc.edu



## 6 Los Angeles Pierce College

- International Business Certificate of Achievement
- Martin Karamian, Instructor of Business Administration / (818) 710-2226 / karamm@piercollege.edu / www.piercollege.edu



## 7 Los Angeles Southwest College

- Associate of Arts Degree in Global Trade & Logistics\*
  - Certificate of Achievement in Global Trade & Logistics\*
  - Certificate of Achievement in Supply Chain Management\*
  - Certificate of Achievement in Global Entrepreneurship\*
  - Certificate of Achievement in Import/Export\*
  - Skill Certificate in Supply-Chain Management
  - Skill Certificate in Global Trade & Logistics
- James Hicks, Chair of Business Dept. / (323) 241-5387 / hicksje@lasc.edu / Ricky Hodge, Dean of Career & Technical Education / (323) 241-5247 / hodgeR@lasc.edu / www.lasc.edu



## 8 Mt. San Antonio College

- International Business Associate of Science Degree
  - International Business Certificate of Achievement Levels 2 & 3
  - International Business Skills Certificate Level 1
- Jennifer Galbraith, Associate Dean of Business / (909) 274-4600 / jgalbraith@mtsac.edu / www.mtsac.edu



## 9 Pasadena City College

- International Business Certificate of Achievement
- Salomón Dávila, Dean of Career & Technical Education / (626) 585-7682 / sgdavila@pasadena.edu / www.pasadena.edu
- Associate of Arts in Chinese Studies
  - Associate of Arts in Japanese Studies
- Karen Luchsinger, Administrative Assistant in Languages / keluchsinger@pasadena.edu / (310) 434-4000 x3188 / www.pasadena.edu



## 10 Rio Hondo College

- International Business Associate of Science Degree
  - International Business Certificate of Achievement
  - Logistics Management Associate of Science Degree
  - Logistics Management Certificate of Achievement
- Ygnacio Flores, Interim Dean of Business / (562) 463-7359 / yflores@riohondo.edu / www.riohondo.edu



## 11 Santa Monica College

- Logistics/Supply-Chain Management Associate of Science Degree
  - International Business Associate of Science Degree
  - Logistics/Supply-Chain Management Certificate of Achievement
  - International Business Certificate of Achievement
  - International Business Department Certificate
  - Business International Department Certificate
- Sal Veas, Chair of Business Dept. / (310) 434-4617 / veas\_sal@smc.edu / www.smc.edu
- Associate Degree in Global Studies
- Guido Del Piccolo, Chair of Curriculum / (310) 434-3561 / gdelpiccolo@smc.edu / www.smc.edu



## 12 West Los Angeles College

- Associate of Arts Degree in International Area Studies – Africa\*, Asia\*, Latin America\* or Middle East\*
  - Associate of Arts Degree in Global Studies\*
  - Certificate of Achievement – Africa\*, Asia\*, Latin America\* or Middle East\*
  - Certificate of Achievement, Global Studies\*
- Mark Pracher, Dean of Academic Affairs and Development / (310) 287-4467 / prachem@wlac.edu / www.wlac.edu



Lianne Chua, Deputy Sector Navigator, Los Angeles Region / lchua@lbcc.edu / 562-938-3240 / www.GlobalTradeSoCal.org

Long Beach City College hosts the Deputy Sector Navigator for Global Trade and Logistics for the Los Angeles region under Doing What Matters for Jobs and the Economy framework funded by the California Community Colleges.

\*Program pending approval

The information presented in this brochure is as of March 2015 and is intended to be a guide, not an all-inclusive list.